

Leadership Development Series

Online Live Courses – Scheduled by request only Anytime Courses – Coming Summer 2021

Our Leadership series has been crafted by people who have proven track records in the leadership arena. This series is for the manager who wants to sharpen his or her abilities, take their game to the next level, or for possible future managers in your organization. This series brings awareness to individual management styles and in particular, proven effectiveness of various styles.

- LD101 Influencing a Winning Team Social proof and the six forms of influence
- **LD102** Implementing Positive Change The formula for implementing positive change
- LD103 The Leadership Playbook Learn the ten styles of leadership and the executing the Leadership Playbook
- **LD104 Motivating a Winning Team** The top ten reasons employees fail, eight symptoms you will see, and the ABC's of Leadership
- **LD105 Leading vs. Managing** The differences in Coaching vs. Managing, Principles of Coach, and the best practices for daily one-on-ones
- **LD106 Leading by Objectives** Repetitive perfection, the three obstacles to replication, SMART Goals, and the value of strategic and tactical thinking and objectives
- **LD107** The Clock & The Compass Prioritizing your day, handling emergencies and dealing with distractions, and the four quadrants of time management
- LD108 The 8 Most Common Leadership Mistakes The eight most common mistakes leaders make every day